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STRONGER THAN EVER THANKS TO CSG

ROMA WIRE & STEEL

Jamie and Natalie Dingle have called the friendly rural town of Roma home for the last 22 years. “It’s a good community. We have three sons so it’s been great to bring them up here,” says Natalie.

Nine years ago, the couple decided to take the future into their own hands and pulled out all stops to purchase local small steel supplier - Roma Wire & Steel. “I worked three jobs to save money to buy the business,” Jamie says. “40 hours at the steel company, I worked at the saleyards two nights a week and on weekends I was mustering or shooting roos. Natalie worked at the local newspaper.”

Their timing couldn’t have been better. “We didn’t know we were getting into business before the boom, we just had a good feeling,” Jamie says. Once Origin arrived in Roma, demand for items like cattle grids and fencing skyrocketed. “We started building a few cattle grids here

and there - when Origin came along we were building 30 to 40 a month.

“Origin has been our biggest and best customer for the last three years and they have been really good to us.”

Jamie and Natalie worked hard to leverage the economic growth resulting from local gas field development and their business has grown from four to nine employees. They now supply to customers as far afield as the Northern Territory, have opened a steel business in Emerald and own cattle properties.

“If it wasn’t for the help of Origin and the boom, we wouldn’t have any of this. Origin has been very good to us. And because of that, we’ve been able to invest wisely,” Jamie said.

But the benefits are not just financial, says Jamie, recalling the many new friends he and Natalie have made over the last few years.

“We’ve all formed really strong bonds with a lot of the fellows out in the field - good relationships where the boys would come in and have a yarn.”

Jamie says the knock-on effects of Origin’s presence in the community have been far reaching. “Origin bought locally and are very good supporters of local businesses. The town is now busy, with the new airport and new businesses coming to town, there’s lots of different facilities now. It’s been good for the town.”

“The gas industry has really enabled us to build a strong business. When the gas came along, our business became drought proof.”

JAMIE AND NATALIE DINGLE
Roma Wire and Steel

